

BANK 34
STAND INDEPENDENT



SERVICES BROCHURE

Bank34.com | Toll-Free: 888.702.5266 | 24-Hour Telephone Banking: 877.437.8885

OUR HISTORY

FROM HUMBLE BEGINNINGS TO VISIONARY GROWTH.

There is no substitute for a solid foundation when it comes to building things in life. A solid foundation can support change in the future that was not even imagined early on.

In 1934, the local community leaders who set the foundation for what is now Bank 34, never envisioned a small savings and loan that originated in Alamogordo, New Mexico would someday evolve into a community bank franchise spanning six states. Nor did they even dream that the parent company of Bank 34 would be Bancorp 34, a public financial institution with shareholders from all over the nation.

Never losing sight of our deeply planted rural southern New Mexico roots, generation after generation of Bank 34 leadership has aspired to the notion that we must be envisioning our next opportunity while still immersed in seizing the previous one. Today, primarily due to the support of our loyal clients along the way, we have transitioned into a full service small business bank and mortgage banking specialist while maintaining the accessibility and sense of urgency for our clients that seems like a lost art today.

We welcome the opportunity to earn your business and for you to experience our time-tested brand of community banking. Share your business or family visions with us. Good things will happen.

INSPIRING PASSION

FOR INDIVIDUALISM AND INNOVATION.

The spirit and rewards of standing independent are evident around us every day. Discovering a local bank that truly seeks to unleash the value and power of your creative ideas for family or business is far less certain.

Standing the test of time and change since 1934, we have stood by customers who share the passion of individualism and innovation. Our genuine brand of customer care has been shaped by our own lessons learned from what it takes to remain independent and authentic in a world of large banks.

The way you choose to bank with us may be changing at the speed of technology, but rest assured whatever choices you make, Bank 34 will always be true to the highest level of personal service. We're proud to stand independent and feel privileged to help you do the same.

YOU'RE NOT JUST MANAGING MONEY.
YOU'RE INVESTING IN PEACE OF MIND.

Consumer Banking

Kasasa® Accounts
Kasasa Protect™
Consumer E-Banking
Mobile Banking
Mobile & Tablet Check Deposit
Traditional Checking & Savings Accounts
Money Market
Certificate of Deposit / IRA Products
Debit Cards / ATM
Credit Cards
Safe Deposit Boxes*

Business Banking

Commercial Lending
Cash Management Business E-Banking
Merchant Card Processing**
Small Business Checking
Business Interest Checking
Business Analysis Checking
Basic Nonprofit Checking
501(c) Nonprofit Checking
Business Savings
Business & Private Money Market
Interest on Lawyers Trust Accounts (IOLTA)
Credit Cards

Residential Mortgage Lending Division

Purchase & Refinance
Conventional, FHA, VA, USDA
Primary, Secondary or Investment Properties
First-Time Home Buyer Loans with Down Payment Assistance
Construction & Renovation Loans / Construction to Perm One-Time Close Loans
Portfolio / In-House Lending

Not all products and services available in all markets.

* SDB available in New Mexico markets only.

** Processing offered through CapitalQ, a registered MSP/ISO for Elavon, Inc. of Atlanta, GA.

BUSINESS BANKING

MAKING SHORT WORK OF EFFICIENT CASH MANAGEMENT.

Bank 34 offers entrepreneurial banking for entrepreneurs—business owners who are ambitious go-getters, innovative up-and-comers and tireless pioneers. We know you appreciate personalized service and responsive decision making. Products that help you manage and grow your money. And efficient tools and services that allow you to focus on the business at hand. Put us to work and discover the banking you need to succeed.

CHECKING

Small Business Checking
Business Interest Checking
Business Analysis Checking
Basic Nonprofit Checking
501(c) Nonprofit Checking

SAVINGS

Business Savings
Business Money Market
Business Private Money Market
Interest on Lawyers Trust
Accounts (IOLTA)

BUSINESS E-BANKING

Bill Payment Scheduling
Payroll
ACH Credit Transactions
ACH Debit Transactions
Domestic Wires Origination

BUSINESS CREDIT CARDS

Business Visa®
Business MasterCard®

MERCHANT CARD PROCESSING

Receive Debit and Credit Card
Payments via:
- Mobile
- Online
- EMV Terminals
- iPads
- PIN Pads

COMMERCIAL LOANS

WHEN YOUR BUSINESS NEEDS TO GROW, WE CAN LEND A HAND.

Your success is our success. When it comes to commercial lending, we go the extra mile to make your business vision a reality. Since we're independent—not a national bank with pre-programmed lending requirements—we provide flexible credit solutions that rely on human, rather than computer, decision making. The result? A working relationship that's highly responsive, an approval process that's truly streamlined, and a loan package that's structured to meet your unique needs.

EXPAND YOUR BUSINESS

- Small Business Financing
- Small Business Administration Loans (see SBA section below)
- Owner-Occupied Real Estate Financing
- Long-Term Financing for Business Acquisitions
- Equipment Financing
- Business Lines of Credit
- Senior Living
- Self-Storage
- Commercial Real Estate
- Multi-Family
- Retail
- Office
- Industrial
- Investor Pools of Single-Family Rentals
- Construction
- Mobile Home Parks

SBA LOANS

Bank 34 is a leading provider of Small Business Administration (SBA) loans in New Mexico & Arizona. SBA Loan types:

- SBA 7(a)
- SBA 504
- SBA Express
- SBA Advantage
- SBA Commercial Real Estate, Equipment & Unsecured
- SBA Start Up, Working Capital & Expansion

RESIDENTIAL MORTGAGES

PRODUCTS TO MAKE YOU FEEL RIGHT AT HOME.

There's no one-size-fits-all mortgage solution and no long wait for answers. Our in-house underwriting and variety of loan products gives us the flexibility to provide the lending solutions that are right for you—even if you may have credit problems. You'll also find the application process convenient, with in-person visits and face-to-face meetings. Our knowledgeable professionals will guide you every step of the way.

Our loan originators are available seven days a week by appointment. Or apply online with your favorite loan officer's direct link in the Online Mortgage Center at Bank34.com.

RESIDENTIAL MORTGAGE LENDING DIVISION

- Purchase & Refinance
- Conventional, FHA, VA, USDA
- Primary, Secondary or Investment Properties
- First-Time Home Buyer Loans with Down Payment Assistance
- Construction & Renovation Loans / Construction to Perm One-Time Close Loans
- Portfolio / In-House Lending
- Niche Products Available (e.g. various down payment options, bank statement, expanded ratios, and one year tax returns products)
- Free, same day mortgage / home pre-qualifications by telephone, in-person, or online
- Loan Originators available 7 days a week by appointment or online through the Residential Mortgage Center Apply Now link
- In-House Processing, Underwriting and Funding
- Same day signing and funding available
- Bank 34 has a Federal charter and able to originate in any state

CONSUMER BANKING

MANAGE YOUR MONEY. MASTER YOUR FINANCIAL FREEDOM.

Everyone has different financial needs. That's why we offer a variety of banking options. Our checking, savings, debit and credit cards, plus e-banking and mobile banking provide the kind of freedom you can cash in on. By tailoring financial products to fit your lifestyle, we can help you manage your money the way you want to—when you want to.

CHECKING

- Kasasa® (No monthly service fee with rewards) Checking Accounts
- 34 Checking – Manage a minimum balance to earn interest and avoid a monthly service fee
- Golden Checking – Special benefits for clients 55 and older

SAVINGS

- Consumer Savings – for clients who want to save money and earn interest
- Piggy Bank Savings – A savings plan for minors under the age of 18
- 34 Special Money Market – Earn interest, have cash on hand, and enjoy more flexibility than a savings account
- Consumer Private Money Market – Earn premium interest for higher balance, have cash on hand, and enjoy more flexibility than a savings account
- Certificate of Deposit / IRA Products – 3- to 36-month CD's and/or IRA's with minimum opening deposit of \$1,000

E-BANKING

- 24/7 Account Access
 - Funds Transfer, Account to Account – External and Incoming Bank Transfers
 - Pay People, Person to Person Payments Powered by Popmoney®
 - Bill Pay

MOBILE BANKING

- Free Apps for iPhone®, Android™ and Smart phones with Bill Pay
- Web Mobile Banking
- Text Mobile Banking
- iPad Tablet with Bill Pay
- Android/Kindle Fire Tablet with Bill Pay
- Mobile & Tablet Check Deposit

CREDIT & DEBIT CARDS

- Visa® Classic and Visa® Platinum – Low Rate or Preferred Points Cards
- MasterCard® Classic and MasterCard® World – Low Rate or Preferred Points Cards
- Debit Cards / ATM

KASASA® ACCOUNTS

Kasasa® is our free checking that pays you for banking with us. You can earn high interest, cash back, or other rewards and a Saver for an automatic way to save more cash!

Ask for **KASASA®**

| BEST VALUE | | BEST VALUE | | | | |
|---|--------------|--|--------------|--|------------------|--|
| KASASA CASH | KASASA SAVER | KASASA CASH BACK | KASASA SAVER | KASASA CASH | KASASA CASH BACK | KASASA TUNES |
| APPLY NOW! >> | | APPLY NOW! >> | | APPLY >> | | APPLY >> |
| FREE | | FREE | | FREE | | FREE |
| <ul style="list-style-type: none"> ✓ No monthly service fee ✓ No minimum balance | | <ul style="list-style-type: none"> ✓ No monthly service fee ✓ No minimum balance | | <ul style="list-style-type: none"> ✓ No monthly service fee ✓ No minimum balance | | <ul style="list-style-type: none"> ✓ No monthly service fee ✓ No minimum balance |
| REWARDS | | REWARDS | | REWARDS | | REWARDS |
| <ul style="list-style-type: none"> ✓ 2.50% APY up to \$15,000 ✓ APY Range 2.50%-0.50% ✓ \$25 ATM fee refunds | | <ul style="list-style-type: none"> ✓ 3.00% Cash Back ✓ Up to \$7.50 Cash Back ✓ \$25 ATM free refunds | | <ul style="list-style-type: none"> ✓ 0.50% APY up to \$25,000 ✓ APY Range 0.50%-0.26% ✓ Saver Sweep | | <ul style="list-style-type: none"> ✓ 0.50% APY up to \$25,000 ✓ APY Range 0.50%-0.26% ✓ Saver Sweep |
| ASK TO QUALIFY | | ASK TO QUALIFY | | ASK TO QUALIFY | | ASK TO QUALIFY |
| <ul style="list-style-type: none"> ✓ 12 Debit Card ✓ E-Statement ✓ 1 Direct Deposit or ACH | | <ul style="list-style-type: none"> ✓ 12 Debit Card ✓ E-Statement ✓ 1 Direct Deposit or ACH | | <ul style="list-style-type: none"> ✓ Simply Qualify in Cash and/or Cash Back | | <ul style="list-style-type: none"> ✓ Simply Qualify in Cash and/or Cash Back |
| NO PENALTIES | | NO PENALTIES | | NO PENALTIES | | NO PENALTIES |
| <ul style="list-style-type: none"> ✓ Try again ✓ Still free ✓ 0.02% APY | | <ul style="list-style-type: none"> ✓ Try again ✓ Still free ✓ 0.02% APY | | <ul style="list-style-type: none"> ✓ Try again ✓ Still free ✓ 0.02% APY | | <ul style="list-style-type: none"> ✓ Try again ✓ Still free ✓ 0.02% APY |

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There's a battle underway for your identify – and fraudsters don't exactly play fair. Don't be outmaneuvered. Stay two steps ahead with Kasasa Protect™.

KASASA® IS MORE THAN AWESOME REWARDS. IT'S ALSO PROTECTION.

24/7 credit monitoring

Annual credit reports

Monthly credit score and tracker

Dark web monitoring

Lost wallet protection

Identify restoration

Kasasa Protect's™ monthly service fee is automatically drafted from your checking account, so no additional checks to be cut, lapses in coverage, or due dates to remember.

Employ around-the-clock protection against fraud and ID theft. Speak to an account representative about **Kasasa Protect™** today.

Kasasa Cash, Kasasa Cash Back, Kasasa Tunes, and Kasasa Protect are trademarks of Kasasa, Ltd., registered in the U.S.A. CSID and Experian are registered trademarks of Experian Information Solutions, Inc. Read full disclaimer at www.bank34.com/kasasa-protect

BANK 34 LOCATIONS

WE'RE GROWING WHEREVER YOU'RE GOING.

BANK LOCATIONS

ALAMOGORDO, NEW MEXICO

500 E. 10th Street
Suite 100
Alamogordo, NM 88310
O: 575.437.9334
F: 575.437.7020

LAS CRUCES, NEW MEXICO

220 N. Telshor Blvd.
Las Cruces, NM 88011
O: 575.521.8100
F: 575.521.7405

SCOTTSDALE, ARIZONA

Kierland Commons Banking Center
14850 N. Scottsdale Road
Suite 100
Scottsdale, AZ 85254
O: 623.463.1440
F: 480.794.1188

PEORIA, ARIZONA

14155 N. 83rd Avenue
Suite 117
Peoria, AZ 85381
O: 623.463.1440
F: 623.930.1440

ATM LOCATIONS

500 E. 10th Street
Alamogordo, NM 88310
(drive-thru)

1001 Scenic Drive
Alamogordo, NM 88310
(corner of 10th St. and Scenic Dr.)

14850 N. Scottsdale Road
Scottsdale, AZ 85254
(front of bldg)

2290 Hamilton Road
Alamogordo, NM 88310
(corner of Desert Lakes Rd.
and Hamilton Rd.)

220 N. Telshor Blvd.
Las Cruces, NM 88011
(front of bldg)

OTHER ATM NETWORKS AVAILABLE

In addition to the Bank 34 ATMs, you have access to all the following ATM Networks:

- STAR®
 - STAR® Deposit Sharing
 - Pulse®
 - Plus®
 - Visa®, and
 - Allpoint® with 55,000 surcharge-free ATMs worldwide
- Use the Allpoint® or STAR® locators to find an ATM near you.

BANK 34 LOCATIONS

WE'RE GROWING WHEREVER YOU'RE GOING.

MORTGAGE LOCATIONS

PHOENIX, AZ

Center Pointe Deer Valley
23460 N. 19th Avenue
Suite 110
Phoenix, AZ 85027
O: 480.795.6896
F: 623.780.1048

*Consumer Direct Call Center
(No walk-ins)*

SCOTTSDALE, ARIZONA

Paradise Valley Corporate Center
4835 E. Cactus Road
Suite 150
Scottsdale, AZ 85254
O: 623.463.1440
F: 602.867.6705

TUBAC, ARIZONA

2243 E. Frontage Road
Suite 2
Tubac, AZ 85646
O: 520.398.3250
F: 520.398.3053

YUMA, ARIZONA

1185 S. 4th Avenue
Suite D
Yuma, AZ 85364
O: 520.398.3250
F: 480.393.1959

ALBUQUERQUE, NEW MEXICO

City Place
2155 Louisiana Blvd. NE
Suite 3200
Albuquerque, NM 87110
O: 505.389.4516
F: 505.872.2812

EL PASO, TEXAS

6350 Escondido Drive
Suite A15
El Paso, TX 79912
O: 915.304.1602
F: 915.585.1402

PUYALLUP, WASHINGTON

424 29th Street NE
Suite B
Puyallup, WA 98372
O: 253.466.5084
F: 253.848.3657

LYNNWOOD, WASHINGTON

Lynnwood Financial Center I
19009 33rd Avenue West
Suite 305
Lynnwood, WA 98036
O: 425.307.6073
F: 425.670.1978

MEDFORD, OREGON

845 Alder Creek Drive
Suite C
Medford, OR 97504
O: 541.930.3305
F: 541.773.1172

WEST LINN, OREGON

21590 Willamette Drive
West Linn, OR 97068
O: 503.387.5880
F: 503.344.4168

Bank 34 – Corporate, 500 E. 10th St., Alamogordo, NM 88310. Bank 34 – Mortgage Centers are Loan Production Offices of Bank 34, New Mexico.